SV: D1S issue Page 1 of 8

Johannes Hannus

From: Johannes Hannus

Sent: den 21 februari 2012 12:12

To: 'brightstar victor'

Subject: RE: D1S issue

Attachments: VW-1.pdf; Citroen-1.pdf

Hi Victor,

Enclosed another two cases, concerning VW and Citroen that both use Valeo ballast. The D1S bulbs in stock we can not sell, it is just too risky for more high expenses. I request you to replace this stock as well with updated bulbs (326pcs).

The bulbs hence kill ballast of brand Valeo and Mitsubishi. The Valeo ballast is more widely used then the Mitsubishi.

- How can any of this be my fault?
- Can you blame me and consider me as responsible for this situation?

If you can find "Yes" as the answer then your "discount offer" is reasonable and I should "sort of agree" with you.

If not, then you really need to take your responsability as manufacturer. Otherwise Brightstar can not be considered as a serious manufacturer.

In this case I mainly have been your "test market" and saved you from really big problem. What if you had sold these bulbs in large qty to the Germany market for example?

I got some angry the other day and start to prepare "the optional solution" on this issue: http://www.xenonkungen.se/brightstar.com.tw-warning.htm
It is under construction and will be found on Google etc. in a few weeks, if not deleted.

As I did mention long before, I don't want this situation. Just take charge for your responsibility and let us continue as friends and this will be forgotten by all within few months.

Regards, Johannes

From: brightstar victor [mailto:victor@brightstar.com.tw]

Sent: den 21 februari 2012 11:01

To: Johannes Hannus **Subject:** RE: D1S issue

Hi, Johannes,

Did you receive new bills regarding the D1S issue in addition to the two you forwarded to me?

As I told you, till now, my boss agrees to absorb 100% amount, US\$2,726, of the two bills, deducted from your next order.

As for more bills to come, my idea is to offer you discount for the following orders to more or less make up for you.